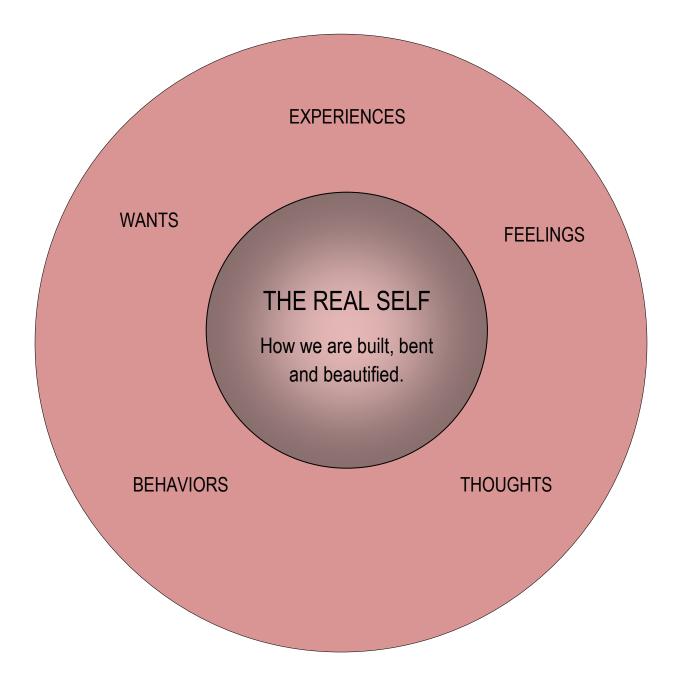
## Transparency

What others would know if we were open.



## Transparency What others tend to see if we're not open<sup>1</sup> **INTERPRETATION ENTITLMENT** BLAME **FEELINGS** JUSTIFYING INSISTING

<sup>&</sup>lt;sup>1</sup> The smaller arrows represent general forms of defensiveness (See Appendix F)